

Collaboration.
Innovation.
Novel Technology.

May 2025 | Nasdaq: STSS, STSSW



### **Corporate Milestones and Strategic Progress**

Sharps on track to deliver revenue starting Q2 2025



- Developed strong product line of patented smart safety syringe systems
- Products are FDA, WHO and CE Mark approved and cleared for use by Pfizer
- April 2022: Completed IPO and raised \$16 million
  - July 2022: Completed acquisition of SafeGard Medical syringe manufacturing facility in Hungary
    - ISO-certified, CE-Mark approved, FDA-cleared facility, producing specialty safety syringes

#### May 2024: Signed Asset and Syringe Sales Agreement with Nephron and InjectEZ

- Negotiations currently ongoing with InjectEZ executives and financing partner
- Purchase agreement to acquire/partner with InjectEZ manufacturing assets in SC is being modified
- Foundational agreement currently under review; long-term agreement being assessed
- July 2024: Signs a multi-year agreement, expected to bring over \$50 Million in revenue over five years with U.S. leader in IV flushing solutions
  - First shipments and revenue to begin in Q2 2025, following the first product deliveries
- January 2025: Sharps Technology, Inc. closes of \$20.0 Million underwritten public offering
  - Funding helps support the company through upcoming expansion in Hungary to support \$50M purchase order
  - Contributed to the repayment of debt, which is now fully repaid
- April 2025: Sharps Technology receives 1st purchase order for SoloGard as part of \$50M agreement
  - Hungary plant begins production plan to support initial orders and planned expansion for the 120+ million units per year



### **Manufacturing Locations**



#### **Columbia, South Carolina** (Pending)

Size	~100k Sq Ft
Clean room	ISO 8 and ISO 7
Capabilities	<ul> <li>Injection molding</li> <li>Compression molding</li> <li>Clean room assembly</li> <li>Washing</li> <li>Packaging</li> <li>Warehouse</li> <li>Distribution</li> </ul>
Products	<ul><li>Prefillable syringes (PFS)</li><li>PFS components &amp; packaging</li></ul>



#### **European Union / Hungary** (Operational)

Size	~40k Sq Ft
Clean room	ISO 8 and ISO 7
Capabilities	<ul><li>Injection molding</li><li>Clean room assembly</li><li>Packaging</li><li>Sterilization</li><li>Warehouse</li></ul>
Products	<ul><li>Active safety syringes</li><li>Insulin safety syringes</li><li>Luer lock syringes</li><li>Syringe components</li></ul>



### **Smart Safety Syringe Product Line**

FDA and WHO approved products manufactured in Hungary



- Ultra Low Waste
- Integrated Active Recessed Safety System
- Re-use Prevention
- FDA approved
- WHO approved
- CE Mark
- EtO sterilized
- Vial Draw Sizes 1ml -10ml
- Eco Friendly

#### **Provensa**

- Ultra Low Waste
- Integrated Passive PEEK Safety System
- FDA approved
- EtO sterilized
- Vial Draw 0.30ml 3ml

### **Sologard Locking +**

- Ultra Low Waste
- Standard Luer Lock
- Re-use Prevention
- FDA approved
- WHO approved
- CE Mark
- EtO sterilized
- Vial Draw Sizes 3ml -10ml
- Eco Friendly

### **Sologard**

- Standard Luer Lock
- FDA approved
- CE Mark
- EtO sterilized
- Vial Draw Sizes 3ml -10ml



### **Prefillable Polymer Syringe Systems & Proprietary Processes**

Advancing next-gen syringe platforms to drive portfolio growth

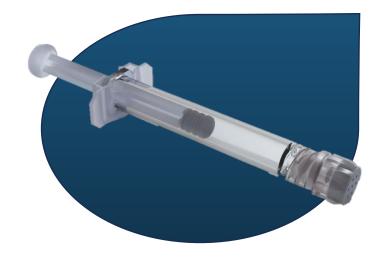


#### **PFS Proven Process**

- Engineered for efficient drug containment and delivery
- Molded to exact measurements using precision molds and advanced polymer materials
- Syringes are handled in a high throughput ISO clean room on state-of-the-art automation equipment
- Syringes are siliconized with a highly accurate atomization deposition process
- Capped with industry leading advanced elastomeric component closures based on customer formulation demand

#### **PFS Delivery Systems**

- Clear glass like transparency
- Polymer properties provide strong moisture barrier and no alkali for improved drug stability
- High break resistance due to material properties and integrated design features
- Works with industry standard rubber components and innovative silicone free options
- PFS is strong preference in the medical industry over vial draw disposable syringes





### **Manufacturing Operations Underway in Hungary**

Farkaslyuk, Hungary

Overview: Safety and Standard Disposable Syringe Production located 2

hrs Northeast of Budapest

Size & Capacities: ~40k Sq Ft / Expandable to 75k Sq Ft

45 million units

Expandable to 200 million units

Clean room: ISO 8 and ISO 7

Features & Capabilities: • Injection Molding

Clean room assembly

PackagingSterilization

Warehouse

**Products:** • Active safety syringe (Securegard)

Insulin safety syringe

Luer Lock syringe and components

Market Serviced: Pharmaceutical Companies, Medical networks and pharmacy

providers





### **U.S. Manufacturing Negotiations**

Ongoing Developments Underway in West Columbia, SC

**Overview:** Advanced Polymer Prefillable Syringe (PFS) production in

Columbia, SC

Size: ~100k Sq Ft

Clean Room: ISO 8 and ISO 7

Features & Capabilities: • Injection Molding

Clean room assembly

Washing

Packaging

Warehouse

Distribution

**Capacities:** 60 millions units / year

Expandable up 90 million units / year

Products: ■ 0.5mL-50mL COC PFS in Nest and tub packaging ready

to fill (Verajex)

Butyl Rubber closure production

Component production

Market Serviced: Pharmaceutical and biotech





### **Advancing 5-Year, \$50M Sales Agreement for SoloGard**

# Supplying U.S. leader in IV flushing Solutions.

Client delivers high quality medical grade water products used throughout the world. They are experts in water and saline products that meet and exceed healthcare needs in irrigation, respiratory and prefilled flush syringes.

#### 5-year supply agreement for custom 10mL polypropylene syringes manufactured in Hungary:

- First Purchase Order received for approx. 5 million units
- Manufacturing facility has started production to support the Purchase Order
- Shipments to customer will begin in May 2025
- 40 million units anticipated to be supplied in the first 12 months
- At least 120 million units per year to be supplied in years 2 through 5

#### Agreement for +500 million units over five-year period could create over \$50 million for Sharps:

- Agreement could be expanded to another 250M units (~\$25M) over the five-year period
- Expansion of the purchase order will transition of the facility in Hungary to profitability
- Execution of this contract is being supported by the January 2025 financing round large-scale production scale up

### **Medical Syringe Market Overview**

Strategically positioned to capitalize on accelerating syringe market growth

#### **Syringes are classified into two main groups:**

- Prefillable syringes: Made of plastic, are filled and stored like vials and disposed of after use
- Disposable syringes: Provide an efficient and user-friendly method of single use drug delivery
- The market for syringes is currently growing at 4x GDP
  - Market is increasing due to a steady growth in the number of insured aging people with medical needs

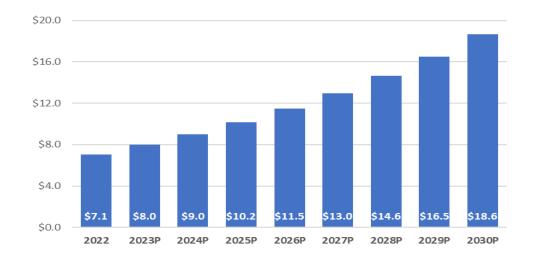
The largest therapeutic areas for prefilled syringes are oncology, followed by diabetes, rheumatoid arthritis, and multiple

sclerosis

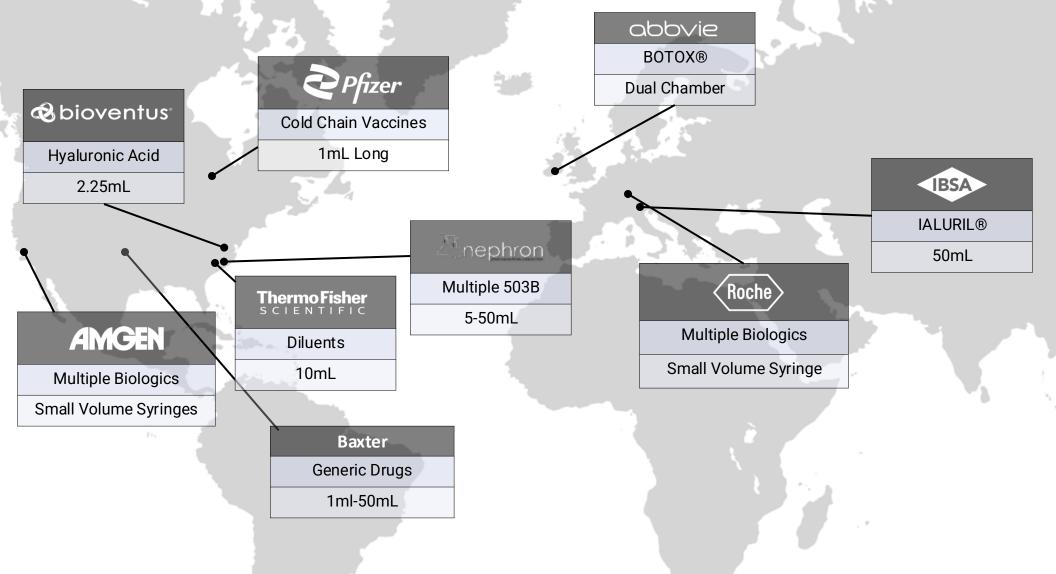
- Innovations in self-administered drug delivery devices
  - Patients' preference to accept treatment at home have propelled revenue in the direct-to-consumer market

	e Market 4.2B
Disposable Syringe \$7.1B	Prefillable Syringe \$7.1B
	Glass COC / Copolymer

Market	Source	2022	CAGR	2030
\$ in Billions				
<b>Prefilled Syringes</b>	Average of 5 Research Reports	\$7.1	12.9%	\$18.6
Disposable Syringes	Precence Research	\$7.1	6.0%	\$11.2
TOTAL SYRINGE MARKET		\$14.2	9.7%	\$29.8



## **Commercial Prefillable Syringe Opportunities**





### **Medical Syringe Market Headlines**



#### Eli Lilly to Buy Nexus Injectables Site April 24, 2024

Located in Pleasant Prairie WI, the \$100+ million FDA approved site boosts Lilly's capacity to produce injectable medicines, such as their GLP-1 class Mounjaro and Zepbound, and is expected to start production by the end of 2025. Despite doubling its manufacturing capacity, demand for these drugs continues to outpace supply.

# Glass Syringe Maker Schott Expands its US Footprint with new site in North Carolina March 19, 2024

Amid constant drug shortages that have been made worse by weak links in the supply chain, medical glass maker Schott Pharma is looking to fill in the cracks by building a new \$371 million syringe manufacturing facility in Wilson NC.



#### As Drug Shortages Reach Record Highs, Regulators Weigh Next Steps May 6, 2024

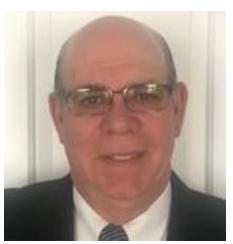
Many injectable drugs affected by shortages are real mainstays of medical care, such as morphine, norepinephrine, and electrolytes. GLP-1 class drugs for diabetes management and weight control are in high demand and short supply.



### **Management Team**



Robert M. Hayes
Chief Executive
Officer and Director



Andrew R.
Crescenzo
Chief Financial
Officer



**Ben Scheu**Vice President of
Sales



**Zoltan Farkas**General Manager,
SafeGard Medical



Braden Miller
Vice President of
Product and Program
Development

### **Key Highlights Summary & Next Steps**

#### **\$20M Financing Secured in Q1:**

- Debt-Free & Growth-Ready
- Manufacturing upgrades underway for orders

## Advancing \$50M Agreement for SoloGard

- 5-year agreement valued up to \$50M
- First revenue expected in Q2 2025

#### **Building Commercial Momentum:**

- Purchase orders secured and in progress
- Manufacturing enhancements underway

# Transformative InjectEZ Opportunity:

- Potential agreement supports 2026
   PFS commercialization
- Transformative agreement currently under review

#### **Advancing Trading on Nasdaq:**

- \$11.9M cash position; no debt
- Warrant overhang eliminated
- Revenue-generating by Q2 2025
- Shares Out.: ~1M (Reverse April 2025)
- Market Cap: ~\$5M

